

EXECUTIVE PROFILE

David Hand – Managing Director



David Hand is one of Australia and New Zealand's leading operational improvement management experts.

David has been active in the global management consulting industry since 1988 and has worked on more than 40 consulting projects with organisations in Australia, New Zealand, the USA, Europe and South Africa.

David has successfully worked with client organisations in the following areas: sales performance, customer service performance, productivity, process transformation, resource planning, quality management, budgeting and forecasting, risk management, leadership, cultural change, mergers and acquisitions, employee skills training and operational management skills.

In 2006, David along with Karin Haberl, founded Newport Consulting - a management consultancy that helps organisations improve their business performance through operational excellence. The idea to establish Newport was a result of listening to the needs of companies in both Australia and New Zealand – companies wanted a more flexible, innovative and customised approach to management consulting in terms of service offering and delivery.

David's combination of experience and innovation has allowed him to develop a highly effective consulting approach that meets the markets need and is being warmly welcomed by companies across a broad selection of business sectors.

David's experience spans a number of industry sectors including:

- Food & beverage manufacturing (11 projects)
- Packaging and textile manufacturing (5 projects)
- Mining & steel (10 projects)
- Financial services (8 projects)
- Postal services, transport & logistics (10 Projects)

Throughout his career, David has been responsible for the execution of major business transformation projects to ASX companies. More than 80% of David's projects delivered at least three times the investment the client company made in the 12 months following the installation.

David has been quoted in the media several times on areas pertinent to management consulting and operational excellence. More recently he was quoted in AICD's Boardroom Report, BRW and AIM's Management Magazine. Newport Consulting was also mentioned in the AFR as a 'go-getter' in the Professional Services industry section.